



Jay Kang, Associate Director, Academic Relations-Asia, provides a detailed snapshot of the increasing acceptance of GRE® scores in the Asia graduate education sector.

How many business schools accept GRE Scores?

The GRE Program is widely used as a predictive, valid measure for business schools — a key reason why today nearly 1,300 business schools worldwide accept GRE scores for their MBA Programs. The number of individuals taking the GRE® General Test for MBA study has climbed year over year and as a result of this momentum, ETS commissioned a [study](#) of part-time and full-time MBA students who took the GRE General Test to determine how well their scores correlated with success in their graduate study. Student data was obtained from business school admissions and registrar offices, and the results confirm that GRE scores predict performance in MBA programs.

Do Asian business schools accept GRE scores?

Many business schools in Asia accept GRE scores as part of their admissions requirement. Currently 122

business schools in Asia, including top ranked schools, use GRE scores in their admissions process to assess academic knowledge and skills relevant to graduate study. For a full listing of business schools that accept GRE scores, visit the [GRE Website for Business Schools](#).

Can you share some examples of Asian business schools using GRE tests and services for recruitment and admissions purposes?

Many Asian business schools accept or require GRE scores for admission, including China Europe International Business School, Chinese University of Hong Kong, Hong Kong University of Science and Technology, Indian School of Business, Nanyang Business School, National University of Singapore Business School, Shanghai Jiao Tong University: Antai and Waseda University.

Through my campus outreach activities, I find GRE scores are commonly used by business schools as part of the criteria for scholarship consideration. Even in countries such as China, where domestic students need to take the national exam for MBA programs, business schools review GRE scores along with the domestic exam score.

Some schools also use the [GRE® Search Service](#) to identify and recruit potential students with the demographic and academic characteristics, as well as the intended educational plans that are a good fit for their programs. These efforts can help produce a more diverse and qualified applicant pool.

Do you recommend the use of cut scores for MBA programs?

There is no recommended cut score, and in fact, ETS publishes the [GRE® Guide to the Use of Scores](#), a handy reference for GRE score users, which recommends against the use of cut scores for denial of admission or awarding of a fellowship. GRE scores help programs compare applicants. If a cut score is used, the program could miss an applicant who would be a great asset as the score alone cannot measure all the qualities that are important in predicting success in graduate study.

Instead, as a best practice, programs should use multiple criteria, such as undergraduate grade point average, letters of recommendation, personal statement, samples of academic work and professional experience related to proposed graduate study to provide a more comprehensive review of the candidate and to balance the limitations of any single measure of knowledge, skills or abilities.

Visit the [Guidelines for the Use of GRE® Scores website](#) for more detailed information.

Can an ETS representative visit our campus to provide more information on the GRE program and services?

Yes. If your school is interested learning more about GRE program and services, please email me at jkang@etsglobal.org to arrange a campus visit.